Are You Prepared for Contract Negotiations?

April 2011

DEMOCRATIC PRIMARY!
Tuesday, September 14, 2010

KATHLEEN RICE
for New York State Attorney General!
SEE PAGE 9 FOR MORE ELECTION COVERAGE
Each year as the summer draws to a close and we move towards fall, we begin to turn our attention to the upcoming elections. However, this year we turn our attention not just to the upcoming elections but also to our upcoming contract negotiations. Early next year we will enter negotiations with our 3 largest employers, A&P, Stop & Shop, & King Kullen to renegotiate our current contract that expires in April. These negotiations will directly impact over 60% of this union and its overall affects will be felt by retail workers across the region. While that may sound dramatic, I can assure you that it is the absolute truth.

I know that every time we enter negotiations we tell you these are going to be the toughest negotiations of our lives, but this time they truly will be. In fact, in this economic climate to say that these will be the toughest negotiations ever would be an understatement. Believe me the threat is real! The companies are coming for our pensions, they are coming for our healthcare and they don’t want to give us a dime in wages! If you don’t believe me, all you have to do is look around the country and see what some of our brothers and sisters are going through.

In Williamson, NY the workers at the Mott’s Applesauce plant have been on strike for nearly 3 months. They were forced to strike when the company refused to drop its demands of freezing their pensions, slashing healthcare coverage and cutting wages by $1.50 an hour. You can also look at the workers at Shaw’s Supermarket Warehouse in Methuen, Massachusetts, who were forced to strike for over 4 months before the company came to its senses and settled a fair contract. Not convinced? How about the recent negotiations our brothers and sisters at UFCW Local 1500 just concluded? They were taken to the brink of a strike, before the company came to the table with a fair offer in a last ditch effort to avert a work stoppage.

The threat is real and this union is gearing up for the fight of a lifetime! I urge all of our members to stay informed. Attend our upcoming membership meetings, visit our website and get involved! This union is only as strong as you make it, so wear your union shirts, hats, and pins. Something as small as wearing your Local 338 pin will send a message to the company that we are prepared, we are ready, and we will not settle for anything less than we deserve!

2010 Elections
As for the upcoming elections we will be focusing on several important races this year. The outcome of these races will have a direct impact on every member of this union. From our leadership in Albany to our representatives in Washington we must ensure that we are electing individuals who have a track record of fighting for working people. We must work to elect leaders who are not afraid to make tough decisions.

Washington and New York need real leadership who has the political will and savvy to take on the status quo and move our nation forward. We need leaders who will stand up for working New Yorkers, leaders who will fight corporate greed and hold Wall Street & Corporate America accountable. We need leaders with a proven track record of taking on the special interests that dominate the political world of today. We need leaders who will stand up for the middle class and say enough is enough. That is why Local 338 is supporting the following individuals:

Andrew Cuomo for Governor of the State of New York
Kathleen Rice for New York State Attorney General
Thomas DiNapoli for New York State Comptroller
Charles “Chuck” Schumer for United States Senate
Kirsten Gillibrand for United States Senate
Tim Bishop for Congress 1st District (Suffolk County)
Steve Israel for Congress 2nd District (Suffolk County)
Michael McMahon for Congress 13th District (Staten Island)
Carolyn Maloney for Congress 14th District (Queens and Manhattan)

These are just a few of the candidates that we have endorsed but are the ones who will need our support the most. You can get more information on these races on page 9 & 10 of this newspaper or by visiting our website at www.local338.org. We will be hitting the streets for these candidates in the upcoming weeks and are always looking for new members for our Political Action Team. If you would like to help with one of these races, please contact our Political Director, Joe Fontano at 516-294-1338 ext 263. Helping out on a week night or giving a few hours on a Saturday can go a long way towards victory in November.
As I am sure all of you are aware we are nearing the end of our current contract with most of our larger employers and with the economy in the shape that it is in, we are undoubtedly in for some very difficult negotiations. You have to look no further than the very tough fight UFCW Local 791 had with Shaw’s Supermarkets in Massachusetts, where workers were forced into a strike that lasted over four months. Although that strike ended successfully, with the employer dropping their demands and settling for a fair contract, there was a tremendous cost to all Local 791 members and their families.

Another example is with our sister local, RWDSU/UFCW Local 220 and their ongoing battle with Mott’s (apple sauce) in Williamson, NY. Our brothers and sisters at Local 220 are in the midst of an ongoing strike against Dr. Pepper Snapple Group, Inc (the parent company of Mott’s.) This particular example is outstanding because it involves an employer who admittedly is doing well financially, but thinks that employees should be treated like any other commodity, and as such, when supply exceeds demand the price of labor should go down. The only thing they didn’t count on is that “commodities” like wheat and apples can’t join a union and fight back, people can!!! We are hoping for a quick solution to this strike but it has already been going on for nearly 3 months.

I am also sure those of you in A&P/Waldbaum’s and Stop and Shop are aware of the extremely difficult negotiations that have just recently been concluded between our brothers and sisters at Local 1500 and these companies. While their respective contracts are separate and apart from ours there will surely be the inevitable comparison by both sides. The company will want everything that was beneficial to them and we will want everything that was good for the members.

We all are well aware of the financial difficulties that A&P is experiencing and as always we are willing to do our part. However we must remain steadfast in our determination not to be taken advantage of. We cannot assume that just because Local 1500 successfully negotiated a contract that we will not have any problems. We certainly will! The company will be relentless in their efforts to reduce our benefits by reducing their contributions to the various funds, they will be looking for wage concessions and anything else they can grab.

Please do not be confused here…. We are, all of us, perfectly willing to be reasonable and do our part. But the employers need to know that we are standing strong together and will not be pitted against one another …and we will not be made fools of.

Never Before, Not Now, Not Ever !!!

The best time to start is right now!! Wear your union buttons. Wear a union hat where appropriate. Talk about the contract with your fellow members, ask questions, get answers, and be involved.

The job you save or lose may be your own!!!!
Your Union and Funds/Service Representatives will keep you informed along with your Shop Stewards. We are actively seeking your e-mail address to be able to communicate with you all quicker for any news updates or actions needed. Please get this information to the Union through your Shop Steward or Rapid Response Team member or Shop Stewards Assistant. You can also go to our website www.local338.org and provide us with your email address.

We can have an enormous impact in advance if we show the employer how unified, informed and determined we are now!

Show them we are ready for whatever comes!

It Pay$ to be Union

Since January 1, 2010, Local 338 through grievances and arbitrations has collected funds and returned back wages to our members in excess of $80,325.00!
Did You Know That
Local 338 Members are Entitled to Significant Discounts?

Legal Benefit Plan:
All full-time and part-time members who are participants in the Local 338 Benefit Funds, may be entitled to legal benefits provided by the Legal Services Plan of the Local 338 Benefits Fund. Members have access to a quality attorney at little or no cost. Full-timers become eligible for legal benefits after six months of participation in the Fund and part-timers after 12 months of participation. Services are available up to a maximum of 30 hours per calendar year. We advise you to make good use of your Legal Plan at whatever time you have a covered Legal matter. Please visit Local 338’s website to see the legal services that are covered under this benefit.

To inquire about the benefits that are available to you under this benefit plan please contact either: Friedman & Wolf at (212) 354-4500 if you live in New York City, Upstate New York or New Jersey Fusco, Brandenstein & Rada at (516) 496-0400 if you live in Nassau or Suffolk County

Buying or Refinancing a Home?
If you are in the market to purchase a new home or refinance your mortgage, as a member of Local 338, you can save up to 47% on your title insurance bill through American Land Services.

For more information contact: Tom Dwyer or Stephanie Balboni at 516-921-5566

Union Plus Benefits:
As a member of Local 338 you are entitled to a number of services that are made available through Union Plus Benefits. For more information on how you can take advantage of these benefits please visit the website: www.unionplus.org On the homepage, select Retail, Wholesale, Department Store Union under Union Benefit Locator. You can also contact the Union Plus Member Advocacy Program for more information at 1-800-472-2005 or online at UnionPlus.org/Customer.

Some benefits provided through Union Plus Benefits include:

Auto Discounts

Goodyear Tires
Through a partnership with Goodyear Gemini Auto Service Centers, Union Plus Goodyear discount tires and car service deals are now available. These deals include:
- 5% discount off all Goodyear tires, including car tires, truck tires, snow tires, all-terrain tires, and more.

Union Plus Car Rental
Through agreements between Union Plus and several major car rental companies, you can rent the car of your choice for an average savings of $43.20 depending on the length in which, you rent a car.

Avis Car Rental
By phone: 1-800-698-5685 (use reference union I.D. # B723700)

Budget Car Rental
By phone: 1-800-455-2848 (use reference union I.D. # V816100)

Hertz Car Rental
By phone: 1-800-654-2200 (reference union I.D. # 205666)

Dell Computer Discounts
Save 10-30% on Dell laptops and desktops computers. For more information on the discount visit www.dell.com and/or call 1-877-882-3355 and reference member ID: PS16626766.

Home Heating Discount
Save an average of $200-$300 on your home heating bill! Free or discounted service contract on the home heating system, including 24-hour emergency service, extensive parts and labor coverage and annual system cleaning and tune-up are also available through this program.

For more information visit www.heatusa.com or call 1-800-660-0691. You will then be provided the contact information of a participating supplier in your area.
Upcoming Events

The Making Strides against Breast Cancer Walk
Sunday, October 17, 2010
The Queens Borough Hall in Kew Gardens
120-55 Queens Blvd.
Kew Gardens, NY 11424
Registration will begin at 9:00 A.M.

This year we will be remembering three (3) former members of Local 338 that we lost in the last year. Help us honor their memory and raise money for those that will face this dreaded disease. Together we can help to find a cure!

To RSVP or for any questions, please contact Lisa Rivera at (516)294-1338 EXT #225

3rd Annual Run for the Warriors
Sunday, November 14, 2010
Town Hall, Town of Babylon
200 East Sunrise Highway
Lindenhurst, NY 11757
Registration begins at 9:30 A.M.

Hope for the Warriors will be holding its 3rd annual Run for the Warriors and Local 338 will be the presenting sponsor. Hope for the Warriors is a non-profit organization that provides support and services for wounded veterans returning from Iraq & Afghanistan. Join us in helping to make a difference in the lives of those who have sacrificed so much in defense of our nation.

For more information or to register for the run, please contact Jack Caffey at 910-381-2454 or email at: jack@hopeforthewarriors.org

Good Luck Seaman RJ Gorgone!

RJ Gorgone, a member of Local 338 who worked in Waldbaum’s 288 in Oakdale, has joined the United States Navy. Local 338 is proud of RJ and would like to wish all of our services men and women well as they stand on the front lines in the defense of our nation.

Seaman RJ Gorgone with Local 338 Shop Steward Tim Dembek and Al Waldron, Head of the Frozen Food Department.

Members’s Assistance Program

The Members Assistance Program is designed to assist members who face problems in their work and personal lives. It respects member confidentiality and offers a compassionate helping hand to trust. The MAP program can assist you in the following areas: Domestic Violence, Alcohol and Substance Abuse, Housing Assistance and much more. The program is here to help you in your time of need.

If you are a member in need of assistance, please contact Lisa Rivera (516)-294-1338 ext. 225
For over three months, our brothers and sisters at RWD-SU Local 220 have been fighting for a fair contract at the Mott’s applesauce plant in Williamson, New York. The over 300 workers at the Mott’s plant were forced into a strike after the company demanded substantial wage cuts of over $1.50 an hour, along with demands to freeze their pensions and require significant out of pocket expenses for healthcare coverage. The company, Dr. Pepper Snapple Group Inc., demanded these concessions despite enjoying record profits and a skyrocketing stock price.

Apparently, record profits and a soaring stock price are not enough for Dr. Pepper Snapple Group Inc. and its CEO Larry Young. In the ultimate demonstration of corporate greed they have chosen to take advantage of a fragile upstate economy and elevated unemployment rates. The company is attempting to squeeze out more profits on the backs of their employees and that is unacceptable! The members of Local 220 have helped to build those record profits and they deserve to be treated with dignity and respect. They have earned a fair contract with wage increases and strong healthcare and pension benefits.

Members and staff of Local 338 RWDSU/UFCW recently stood alongside our brothers and sisters of Local 220 in Williamson in order to stand up to the company and protect their rights as workers. No matter where in the country, we will always support our brothers and sisters!

Please think of how Mott’s is hurting the workers’ and their families, and consider making a different choice when you are shopping for any of these Dr. Pepper Snapple Group products:

- Mott’s Apple Sauce
- Hawaiian Punch
- Margaritaville
- Mr. and Mrs. T Products
- Welch’s Grape Juice 640z
- Rose’s Lime Juice
- Snapple cans
- Mott’s Fruitsations
- Mott’s Garden Cocktail
- ReaLemon / ReaLime
- Clamato
This August, as the RWDSU meets for its 21st Convention, the union faces a new set of challenges. Working families are enduring the most difficult economic times in recent memory. And, in a startling display of corporate greed, we’ve seen businesses use the recession as an excuse to attack wages, benefits, and hard-won workplace protections. We’ve fought for these things for generations, and now, with the economy in disarray, they think they can take it all back. They are wrong. Across the RWDSU, workers are fighting back and standing strong.

In New York City, we founded the Retail Action Project, an innovative coalition, of unions, community groups, clergy, and political leaders, that fights for the interests of retail workers. We’ve also begun a campaign to enact Living Wage legislation so that workers in developments supported by government subsidies will have jobs that pay them a decent wage. But its not just in New York City that the RWDSU is on the move. We launched the Midwest Organizing Project to create a grassroots movement for organizing. And in the south we’ve continued to organize in one of the toughest industries in America, the poultry industry.

In Williamson, New York, we’ve taken on Mott’s, and its owner, Dr Pepper Snapple Group. They have become the poster child for corporate greed and irresponsibility. Despite record profits of $555 million last year, the company decided that its workers, RWDSU Local 220 members, were making too much money. They told workers that they should accept a $1.50 an hour wage cut, higher health care costs and a frozen pension. Well, the workers there told Mott’s what to do with their “best offer” of reduced wages and benefits, and headed out on strike.

RWDSU Local 338 members know what it means to fight back. The local’s longstanding commitment to aggressively bargaining the best contracts for members, and to bringing new members a union voice, is a testament to the strength of Local 338. Just this past month, grocery workers at two kosher supermarkets in Williamsburg, Brooklyn, joined the RWDSU Local 338 family. These workers join thousands of grocery store employees throughout New York who know that a union voice means better wages and benefits and respect on the job. Times may be tough, but the RWDSU is standing up for working people and building a stronger union.

HELP THE STRIKING WORKERS AT MOTT’S!

CONTRIBUTE to the “RWDSU Mott’s Hardship Fund”

The RWDSU Mott’s Hardship Fund has been set up to help Mott’s employees support their families while out on strike. Every Dollar can help make a difference for the workers and their families. If you can spare as little as a $5 or $10 contribution, it will truly go a long way.

Please make your checks payable and send to: RWDSU Mott’s Hardship Fund 30 East 29th Street, New York, NY 10016

For more information or to donate with a credit card, please visit: www.mottswokers.org

WRITE or FAX a letter to DPS President & CEO Larry Young

Demand that Mott’s employees receive the wages and benefits they deserve:

Fax to (972) 673-7976 or mail your letter to:
Larry Young President & CEO Dr. Pepper Snapple Group, Inc 5301 Legacy Drive Plano, TX 75024

www.mottswokers.org
As we move through the summer and onto fall it’s time for all of us to start gearing up for what is sure to be some of our toughest negotiations in history. If you need evidence of what is coming, look no further then the workers at the Mott’s Apple Sauce plant in Williamson, NY. There, members of Local 220 RWDSU have been on strike for nearly 3 months.

I am sure you heard their story by now, but here is a quick synopsis. Dr. Pepper Snapple Group Inc., the parent company of Mott’s, is in the midst of record high profits and a soaring stock price. The company is doing extremely well! So when it came time to re-negotiate a contract with the workers at its apple sauce plant, what did the company do? They demanded drastic cuts in pay of over $1.50 an hour, freezing of workers pensions and slashing of their healthcare benefits. All this at a time when the company is raking in the profits at a record pace! After months of negotiations the company refused to come off its demands, and the workers had no choice but to Strike!

If you need another example of what is coming, look at Shaw’s Supermarkets in Massachusetts. There, just like at Mott’s, over 300 members of UFCW, Local 791 chose to take to the picket lines when their employer looked to slash their wages and healthcare benefits. You can also look closer to home. In June our brothers and sisters at UFCW Local 1500 authorized a strike as progress with their negotiations with Pathmark (A&P) & Stop & Shop was slow and non existent. In those negotiations the companies attempted to freeze wages, cut health benefits for part-time workers, and asked full-time employees to contribute to their medical insurance.

One thing is clear, as we approach the upcoming negotiations for 3 of our largest employers (A&P Group, Stop & Shop & King Kullen), we are going to be in for the fight of our lives! In the case of Mott’s and Shaw’s we are talking about two financially stable companies in the midst of record profits, which certainly cannot be said for A&P.

We need to gear up for some really tough negotiations because you better believe the companies are painting a target on our backs and they are going to come after us even harder. Every member of this union will be impacted by these negotiations. So wear your union hats, shirts and buttons, attend our membership meeting and send a clear message to management that we are going to fight for what is right. We are going to fight for a strong contract with wage increases and secure medical & pension benefits.

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**CONTRACT CORNER**

Michael Pasquaretta, Director of Collective Bargaining

- We finalized negotiations with Global Tropical Fresh Fruit Company and the contract was ratified on Monday, July 12. The contract covers wage increases and additional monies to the Local 338 funds for the next three years.

- We finalized negotiations with the Grïstede’s Deliverymen. The contract was ratified on Wednesday, July 21st. The contract is for one year and provides a wage increase and additional money to the Local 338 funds.

- We held a meeting with I.A.H.D. to discuss the reinstatement of money to the New York State budget retroactive to 2009. Based on that meeting the membership of Local 338 will be receiving an additional two (2%) wage increase for a total of five (5%) percent. Local 338 had a big impact in lobbying upstate in Albany for this money to be reinstated so that our membership could benefit and reverse last year’s budget cut which negatively impacted our membership.
Retirees Corner:

New Law Makes it Easier To Vote in New York State

By Andrew Vella, Pension Representative

We all know that politics affect our lives everyday in some way. In the past it may have been difficult for some of our retirees to get out and vote due to sickness, disability or just being out of town at election time. It is easier than ever to make your voice heard. New York State recently amended its law to allow all voters to cast an absentee vote (ballot) without any documentation such as doctors note, airline tickets etc. The new law basically says you can cast an absentee vote (ballot) if at least one of the following 5 categories applies to you:

- Absence from the county on Election Day
- Temporary illness or physical disability
- Permanent illness or physical disability
- Duties related to primary care of one or more individuals who are ill or disabled
- Patient in a Veteran’s Administration Hospital

In order to vote via absentee ballot you must fill out an absentee ballot application. You can obtain this application from the New York states board of elections website at www.elections.state.ny.us/Voting.html. You can also get an absentee application through Local 338 by calling Jailene Ortiz in our office at 516-294-1338 ext 247.

While it is too late to request an absentee ballot for the primary elections, you have until October 26th to send in your absentee ballot applications for the November Elections. (Please note the application must be postmarked no later then October 26th.)
Get Out and Vote!

Below is a list of Local 338 endorsed candidates for several key races in this year’s Elections.

To view a list of all of our endorsed candidates, please visit our website at www.local338.org.

Primary Elections: Tuesday, September 14th

Kathleen Rice
for New York State Attorney General

Kathleen Rice was elected Nassau County District Attorney in 2005. As the District Attorney Kathleen has taken on tough crime and has implemented groundbreaking programs against drunk driving, drug crimes, government corruption, internet sexual predators, consumer protection and Medicare fraud. Her willingness to stand up to big business, including Wal-Mart, is more than just a symbol of her dedication to working people of New York State, it is who she is. Since she took office, Kathleen has become a leader in the investigation and prosecution of labor law violations. Last year, Kathleen launched a criminal investigation into the exploitation of low-wage workers and government vendors who were violating Nassau County’s Living Wage law. That investigation led to 21 criminal convictions for labor law violations and more than $1,000,000 in restitution to exploited workers. As New York’s next Attorney General, Kathleen Rice will continue to be a champion for working families.

Carolyn Maloney
for Congress (CD 14- Queens and Manhattan)

As a member of the United States House of Representatives, Carolyn Maloney has always put New York first on every issue. She understands the needs of working New Yorkers and has consistently voted for jobs legislation that created 7,600 in her district in Queens and Manhattan, as well as provided additional assistance to victims of the bad economy. She supports the right of working men and women to form a union and bargain for better wages and benefits and co-sponsored the Employee Free Choice Act. Carolyn is also the lead sponsor of the 9/11 Health and Compensation Act to provide health care and compensation for the 9/11 First-Responders. For the past seventeen years, Carolyn has been a great friend of labor and New York’s working families, a tradition she will continue upon her re-election to Congress.

General Elections: Tuesday, November 2nd

Andrew Cuomo
for New York State Governor

Andrew Cuomo has served as New York’s Attorney General since 2006. As Attorney General, Andrew has been tough on crime, including cracking down on corporate greed and corruption on Wall Street. He has been an advocate for students, fighting to make college affordable by standing up to banks and schools that put profits ahead of students. Andrew also served as the Secretary of Housing and Urban Development for President Clinton’s administration. In this role, he developed initiatives to increase affordable housing and reduce housing discrimination, as well as worked to keep guns out of the hands of children and criminals. As New York’s next Governor, Andrew will continue to fight for the needs of working New Yorkers.

Tom Dinapoli
for New York State Comptroller

Tom Dinapoli has been a great friend to the labor movement and needs our help to be re-elected as New York State’s Comptroller. Growing up in a union household and being a union shop steward himself, Tom shares our values and has a long track record of standing up for working New Yorkers. As New York State Comptroller, Tom has protected our tax dollars by fighting against government corruption, fraud, and government waste. He instituted an online website to allow the public to see how their tax dollars are spent. With his long record of community and public service, his strong ties to the Long Island community and his Labor background we know that Tom Dinapoli is the right choice for Comptroller. He has been there for us in the past and now it’s our turn to be there for him.
New York’s New Voting Machines Make Their Debut

This year when New Yorkers head to the polls to vote in the primary and general elections, they will find that the lever machines they have become accustomed to have been replaced with new electronic voting machines. In 2002, the United States Congress passed the Help America Vote Act (HAVA) to both simplify the voting process and safeguard Americans’ right to vote. Under HAVA all lever and punch card voting systems have to be replaced with more modern, electronic voting machines. 2010 is the first year New York will be using electronic machines statewide to cast their ballots in local, state, and federal elections.

Using the new voting machines can be broken down into a few easy steps. Upon arrival at your polling site, a poll attendant will provide you with a paper ballot and a pen. In a special privacy booth, you will then mark the ballot according to whom you wish to vote. After filling out the ballot, you will then be taken to the electronic voting machine to cast your ballot by inserting the ballot directly into the machine. It will then scan your ballot and count your vote.

The new voting machines have a few features that the old machines did not. The new machines will detect if you have either over voted (voted for more than one candidate in a race) or under voted (did not vote in a particular race.) It will then give you the option to correct your ballot or cast your vote as is.

The new voting process is quick and easy, making it more accessible for everyone to have a voice in government. For more information about the new voting machines and video tutorials on how to use them, please visit: www.vote-ny.com

continued
Local 338 participa en el acto por la inmigración del Día del Trabajador

El 1º de mayo se conmemora la lucha del movimiento trabajador por la jornada laboral de 8 horas; honra a quienes dieron sus vidas luchando por los derechos de los trabajadores. Desde fines de la década de 1860, los sindicatos del país han realizado eventos el 1º de mayo para celebrar el Día Internacional del Trabajador. Este año, Local 338 se unió en el Día del Trabajador a docenas de otros sindicatos y grupos comunitarios en la Plaza Foley, cerca de la Alcaldía, para solicitar mejores trabajos y derechos para todos los trabajadores. Miles de personas asistieron al acto y marcharon en el bajo Manhattan para mostrar su apoyo, y también para protestar contra la aprobación de la dura ley de inmigración de Arizona. Muchos líderes comunitarios y sindicales, así como funcionarios electos, incluidos una gran cantidad de miembros del Congreso, la Presidente del Consejo Municipal de Nueva York, Christine Quinn, y el Senador por el Estado de Nueva York, José Peralta, dirigieron sus palabras a la entusiasta multitud.

El Presidente de Local 338, John R. Durso, fue uno de los oradores clave del evento. Enfatizó la importancia de que todos los estadounidenses se inscriban para votar. Explicó que la votación es una manera crucial y fácil de proteger los derechos de las familias trabajadoras, incluidos los derechos de quienes han inmigrado a nuestro país.
¡Nos preparamos para dos importantes luchas!

John R. Durso, Presidente

Cada año, a medida que el verano termina y llega el otoño, comenzamos a prestar atención a las elecciones que se aproximan. Sin embargo, este año prestandremos atención no sólo a las próximas elecciones sino también a nuestras próximas negociaciones de contratos. A principios del año que viene comenzaremos las tratativas con nuestros 3 empleadores más grandes, A&P, Stop&Shop y King Kullen para renegociar nuestro contrato actual, que finaliza en el mes de abril. Estas negociaciones impactarán directamente a más del 60% de este sindicato, y sus repercusiones generales afectarán a los trabajadores minoristas de la región. Aunque pueda sonar dramático, les aseguro que es la pura verdad.

Sé que cada vez que entramos en negociaciones les digo que estas van a ser las negociaciones más difíciles de nuestras vidas, pero esta vez realmente lo serán. En realidad, en este clima económico, decir que estas serán las negociaciones más difíciles que hayamos tenido sería un juicio modesto. ¡Créame, la amenaza es real! Las compañías se vienen por nuestras pensiones, se vienen por nuestra cobertura de salud y no nos quieren dar un centavo en salarios! Si no me creen, solo tienen que mirar alrededor del país y apreciar por lo que están pasando nuestros hermanos y hermanas.

En Williamson, NY los trabajadores de la planta de Puré de Manzanas de Mott han permanecido en huelga durante casi 3 meses. Se vieron forzados a ello cuando la compañía se negó a retirar sus exigencias de congelar las pensiones, recortar drásticamente la cobertura de atención de salud y reducir los salarios en $2 la hora. También pueden observar a los trabajadores del Depósito de Supermercados de Shaw en Metheun, Massachusetts, que fueron obligados a realizar una huelga por más de 4 meses antes de que la compañía entrara en razón y estableciera un contrato justo. ¿No están convencidos? ¿Qué me dicen de las recientes negociaciones que nuestros hermanos y hermanas del Local 1500 de UFCW (Unión Internacional de Trabajadores del Sector Alimenticio y Comercial) acaban de concluir? Fueron conducidos al borde de la huelga, antes de que la compañía pusiera sobre la mesa una oferta justa en un período de menos de 4 meses. Si no me creen, solo tienen que mirar alrededor del país y apreciar por lo que están pasando nuestros hermanos y hermanas.

¡La amenaza es real y este sindicato se encuentra a la espera de la pelea de toda una vida! Les solicito escrupulosamente a todos los miembros que se mantengan informados. ¡Asistan a nuestras próximas reuniones para afiliados, visiten nuestro sitio web e involúcrense! La fuerza de este sindicato depende de lo que ustedes hagan, por lo tanto usen sus camisetas, gorras y distintivos. ¡Algo tan pequeño como usar los distintivos del sindicato enviará a la compañía el mensaje de que estamos pre-
Como estoy seguro de que todos ustedes ya tomaron conciencia de la proximidad del final de nuestro contrato actual con la mayoría de nuestros empleadores más grandes, y considerando la situación económica, nos encontramos indudablemente ante algunas negociaciones muy difíciles. Sólo tienen que observar la lucha que Local 791 UFCW (Unión Internacional de Trabajadores del Sector Alimenticio y Comercial) tuvo con los Supermercados Shaw en Massachusetts, donde los empleados se vieron forzados a una huelga que duró más de cuatro meses. A pesar de que la huelga terminó exitosamente y el empleador retiró sus exigencias y estableció un contrato justo, fue un costo tremendo que debieron pagar todos los miembros de Local 791 y sus familiares.

Otro ejemplo es el de nuestra hermana local, Local 220 RWDSU/UFCW, y su continua batalla con Mott (puré de manzanas) en Williamson, al Norte del Estado de Nueva York. Nuestros hermanos y hermanas en Local 220 se encuentran en el medio de una huelga continua contra la compañía controlante de Mott, Dr. Pepper Snapple Group, Inc. Este ejemplo particular es destacable porque involucra a un empleador al que, según sus propios informes, le está yendo muy bien financieramente, pero que piensa que los empleados deberían tratarse como cualquier otro bien de consumo, y como tal, cuando la oferta excede la demanda el precio de la mano de obra debe descender. Pero algo con lo que ellos no contaban es que los “bienes de consumo” tales como el trigo y las manzanas no pueden formar una unión y contraatacar, ¡pero la gente sí! Estamos esperando una solución rápida a esta huelga que ya lleva casi 3 meses.

Estoy seguro de que quienes trabajan en Stop and Shop y A&P/Waldbaum’s son concientes de las negociaciones extremadamente difíciles que han concluido recientemente entre nuestros hermanos y hermanas de Local 1500 UFCW y esas compañías. Si bien sus respectivos contratos están separados y son diferentes de los nuestros, seguramente existirán comparaciones inevitables de ambos lados. La compañía querrá todo lo que fue beneficioso para ellos y nosotros querremos todo lo que fue bueno para nuestros miembros.

Todos somos muy conscientes de las dificultades financieras por las que A&P está pasando y, como siempre, estamos dispuestos a cumplir con nuestra parte. Sin embargo, debemos mantener nuestra determinación para que no se aprovechen de nosotros. No podemos asumir que sólo porque Local 1500 negoció exitosamente un contrato nosotros no tendremos ningún problema. ¡Ciertamente los tendremos! La compañía será implacable en sus esfuerzos por reducir nuestros beneficios disminuyendo sus contribuciones a los diversos fondos. También estarán buscando concesiones salariales y cualquier otra cosa que puedan tomar.

Por favor no se confundan aquí… Nosotros, todos nosotros, tenemos perfectamente clara la intención de ser razonables y cumplir con nuestra parte. Pero los empleadores necesitan saber que permaneceremos fuertemente unidos, que no rivalizaremos unos contra otros…y que no dejaremos que se aprovechen de nosotros.

¡Ni antes, ni ahora, ni nunca!

¡El mejor momento para comenzar es ahora! Usen sus distintivos de la unión. Usen sus gorras de la unión donde sea apropiado. Hablen sobre el contrato con sus compañeros afiliados, preguntas, obtengan respuestas e involúcrense. ¡El empleo que se salve o se pierda puede ser el de ustedes!

Sus Representantes de Servicios o Fondos del Sindicato los mantendrán informados junto con sus Delegados Sindicales. Estamos buscando activamente sus direcciones de correo electrónico para poder comunicarnos más rápidamente con ustedes ante cualquier novedad de acción. Por favor presenten esa información al sindicato a través de su Delegado Sindicato, Miembro del Equipo de Respuestas Rápidas, o Asistente del Delegado Sindicato. También pueden visitar nuestro sitio web en www.local338.org y brindarnos allí su dirección de correo electrónico.

¡Podemos contar con un gran impacto de antemano si le demostramos al empleador cuan unidos, informados y decididos estamos en la actualidad!

¡Demostrémonos que estamos listos para lo que sea!

Si usted es miembro que necesita asistencia, por favor contáctese con Lisa Rivera (516)-294-1338 int. 225

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### Próximos Eventos

**Caminata Making Strides contra el cáncer de mamas**  
**Domingo 17 de octubre de 2010**

The Queens Borough Hall  
en Kew Gardens  
120-55 Queens Blvd.  
Kew Gardens, NY 11424  
La inscripción comenzará a las 9:00 a.m.

Este año recordaremos a tres miembros de Local 338 que lamentablemente perdimos el año pasado. Ayudemos a honrar sus memorias y recolectar dinero para quienes enfrentan esta terrible enfermedad. Juntos podemos ayudar a encontrar la cura!

Para confirmar su asistencia (RSVP) o realizar cualquier pregunta, por favor contáctese con Lisa Rivera al (516) 294-1338 int. 225

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**3ª Maratón anual de Hope for the Warriors**  
**Domingo 14 de noviembre de 2010**

Alcaldía, Localidad de Babylon  
200 East Sunrise Highway  
Lindenhurst, NY 11757  
La inscripción comenzará a las 9:30 a.m.

Hope for the Warriors (Esperanza para los Guerreros) llevará a cabo su 3ª Maratón Anual, y Local 338 será una vez más el patrocinador que la presenta. Hope for the Warriors es una organización sin fines de lucro que brinda apoyo y servicios a los veteranos lesionados que regresaron de Irak y Afganistán. Únase a nosotros para ayudar a hacer una diferencia en las vidas de quienes han sacrificado tanto por defender nuestra nación.

Para obtener más información o inscribirse en la carrera, por favor contáctese con Jack Caffey al (910) 381-2454, o por correo electrónico a: jack@hopeforthewarriors.org

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### Reuniones de los Miembros de Local 338

Local 338 realiza reuniones trimestrales para los afiliados en 7 lugares del área metropolitana. Estas reuniones se llevan a cabo para mantener a nuestros miembros actualizados con respecto a la información más importante sobre el sindicato y todos los próximos eventos. A medida que nos acercamos al vencimiento de nuestros contratos más grandes, resulta más importante que nunca que todos nuestros miembros realicen un esfuerzo por asistir a una de estas reuniones.

**Lunes 20 de septiembre**  
**BROOKLYN 6:30 PM**  
Baron Dekalb Knights of Columbus  
3000 Emmons Avenue, Brooklyn  
**QUEENS 6:30 PM**  
Adria Hotel  
220-30 Northern Blvd, Bayside  
**BRONX/UPSTATE 6:30 PM**  
Oficina Westchester de Local 338  
120 Saw Mill River Road, Hasting-on-Hudson

**Martes 21 de septiembre**  
**MANHATTAN 7:00 PM**  
Oficina 1S de RWDSU Local  
140 West 31st Street (entre 6th y 7th Avenues), Manhattan  
**STATEN ISLAND 6:30PM**  
(¡Cambio de lugar ÚNICAMENTE para esta reunión!)  
Teatro Williamson  
Centro para las Artes at the College of Staten Island, edificio IP, cuarto 111  
Staten Island

**NASSAU/SUFFOLK 6:30 PM**  
Oficinas de Local 338  
1505 Kellum Place, Mineola

**Miércoles 22 de septiembre**  
**FARMLAND DAIRIES**  
(Solamente para los Empleados de Farmland)  
Holiday Inn  
283 Route 17  
South Hasbrouck Heights, New Jersey

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### Programa de Asistencia para los Miembros de Local 338


Si usted es miembro que necesita asistencia, por favor contáctese con Lisa Rivera (516)-294-1338 int. 225
Member Area Meetings

Local 338 holds quarterly membership meetings in 7 locations throughout the metropolitan area. These meetings are held to keep our members up-to-date on the most important information about the Union and all upcoming events. As we approach the expiration of our largest contracts it’s important that all of our members make an effort to attend one of these meetings.

Monday, September 20th
- **Brooklyn** 6:30 PM
  - Baron Dekalb Knights of Columbus
  - 3000 Emmons Avenue, Brooklyn
- **Queens** 6:30 PM
  - Adria Hotel
  - 220-30 Northern Blvd, Bayside
- **Bronx/Upstate** 6:30 PM
  - Local 338 Westchester Office
  - 120 Saw Mill River Road, Hasting-on-Hudson

Tuesday, September 21st
- **Manhattan** 7:00 PM
  - RWDSU Local 1S Office
  - 140 West 31st Street (between 6th and 7th Avenues), Manhattan
- **Staten Island** 6:30 PM
  - (Change of Location for this meeting ONLY!)
  - Williamson Theater
  - Center for the Arts at the College of Staten Island,
  - Building 1P, Room 111
  - Staten Island
- **Nassau/Suffolk** 6:30 PM
  - Local 338 Offices
  - 1505 Kellum Place, Mineola

Wednesday, September 22nd
- **Farmland Dairies**
  - (Farmland Employees Only)
  - Holiday Inn
  - 283 Route 17
  - South Hasbrouck Heights, New Jersey