

# A Message from the President John R. Durso



#### Reflecting on the Last Two Decades

While I have been a proud Local 338 member for over 40 years, 2019 marks my 20th year as President of this organization. The experiences I've had serving the membership of this union while President has been extremely rewarding, and I am looking forward to continuing my service to you all. Over the years, we have had our fair share of challenges, but the successes we've had has made this a privilege of a lifetime.

Throughout my time as President, I have seen this union change and adapt. When I was first elected, our membership primarily worked in food retail, including many of the

companies we still represent today like Morton Williams, Gristedes and Stop & Shop. In the mid-2000s we won an incredibly hard-fought battle at Duane Reade to welcome members working in pharmaceutical retail. We have also expanded to represent workers employed in industries like healthcare and transportation and even in the public sector! Local 338 has also been on the cutting edge and over the last several years has organized workers in New York's medical cannabis program.

Significant technological advancements have allowed us to better serve our members as well. Our "My Local 338" member portal provides our membership immediate access to their benefits and helps them get in touch with their union representatives. We have also been able to use social media, texting and emails to better communicate with you all. However, while technology has been an incredible asset to our work here at Local 338, it has changed the industries we work in and in many cases, it has and continues to pose a significant threat to the work that Local 338 members do. As we see the introduction and expansion of self-check outs and Marty the Robot, we have seen job roles shift and we must continue to adapt to meet these changes and what they mean for members.

The A&P bankruptcy was one of the darkest times in the history of our union. Local 338 members made incredible sacrifices, first in 2011 to try to keep the company afloat. However, corporate greed and negligence proved to be too much. Seeing Local 338 members, including many who I once worked alongside with in the stores, struggle was incredibly painful. We fought so hard to place as many members as we could and ensure those who faced layoffs had as many protections as possible in place. Much about the A&P bankruptcy changed Local 338 as an organization, but we survived with the help of our members.

Even prior to becoming President, the help of our members has been vital to the work we do outside of the workplaces that we represent. We have a rich history of giving back to the community, something that has grown by leaps and bounds over the last two decades through our partnerships with the United Way, John Theissen Children's Foundation, veterans' groups and organizations providing support to those fighting breast cancer. I am also particularly proud of the political program that has evolved since 1999—having people in government who are willing to fight for working people is essential. While the players have changed over the years, the fight largely remains the same as it did last century. We must protect the rights we have earned, even before my time as President, and fight to expand upon the many victories we've seen including Paid Family Leave, measures to combat wage theft, funding for childcare programs, improving access to healthcare, and many others.

Over the last twenty years, I have seen thousands of members retire and welcomed thousands of new faces to our union. It has been because of you, that my journey as President has been as successful as it has and Local 338 wouldn't be the same without your support. Thank you for all that you have done and I look forward to continuing to advocate on your behalf in the future!



On Saturday, September 7th, Local 338 members came out to celebrate the annual New York Central Labor Council's Labor Day Parade. The theme of this year's parade was "Building Worker Power Together" and with all of the brothers and sisters that participated from unions in every sector and industry of work, we definitely showed how strong our workers are when we come together as a labor movement!

It was also great seeing so many of our members show their support. Local 338 members enjoyed marching and even getting to ride on the Local 338 float as we made our way up Fifth Avenue in Manhattan. Everyone had a great time and enjoyed a live band, which was made up of members of the musician's' union.

Thank you to all of those who celebrated Labor Day with us. We look forward to seeing you at next year's parade, which will take place on Saturday, September 12, 2020!



## Building Worker Power at the Labor Day Parade!







To see the highlights of the day visit: local338.org/news/HomepageNews/LaborDay2019.cfm

WE ARE STRONGER TOGETHER

### A New Contract for Members Working at Duane Reade



We are pleased to announce that after several very long months we have successfully negotiated a new union contract with Duane Reade. The new contract was ratified by the members in September. Negotiating alongside the members of our sister union Local 340A, our members stuck together and showed that they were determined to keep the rights and benefits that they have earned over the years.

Members at Duane Reade had been fighting to maintain their medical coverage and protect their pensions. We were successful in achieving this goal due to the hard work of our member negotiating committee. In addition, the company's "Paid Time Off" policy has

also been improved in order to make it easier for employees to use their earned time off! For the next three years, our Duane Reade members will also have steady wage increases and newly hired members will have increased minimum starting rates of pay. In addition, we were able to include a severance pay package to the contract.

We'd like to both thank and congratulate the members of the Local 338 negotiating committee for attending all of the negotiating sessions throughout the year and making sure their voices were heard at the table. Local 338 members working at Duane Reade can view their new contract, as

well as the contract highlights on their "My Local 338" account (mylocal338.org). If you have any further questions regarding the new contract details, please be sure to reach out to your Union Representative.

## Welcome to the family. IRI!

After months of organizing and working with the employees of Innovative Resources for Independence, explaining the value of a strong union contract and discussing the advantages of dealing with an employer with one union voice, we are pleased to announce employees from Innovative Resources for Independence (IRI) have recently become the newest members of our Local 338 family! The addition of over 300 members has been a huge organizing victory. IRI members work at locations in the Bronx, Brooklyn, Queens and Nassau County. This agency focuses on working with individuals who are developmentally disabled. The Local 338 members working at IRI work directly with the individuals providing care and support in both group homes and day habilitation facilities.

Explaining why he voted to join Local 338, Joshua L. who's worked at IRI for 11 years as a Direct Support Professional, says "I wanted the union for job security. I spoke with my coworkers about the benefits of having a union and I worked on keeping them informed, because the union benefits all of us."

Currently, Local 338 represents over 1000 members who work for non-profit agencies that care for the developmentally disabled, including IAHD and Community Resources. IRI employees overwhelmingly voted to become members of our union,

noting the success of our union to fairly represent and fight for the benefits these employees deserve. From all of us at Local 338, we extend a warm welcome to our union family!



A Message from

#### Joseph Fontano Secretary-Treasurer

# Stand Up to Corporate Greed

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When President Trump passed his tax plan that created permanent tax breaks for corporations and the wealthiest Americans, he promised that companies would use these savings to hire new employees and reinvest in their workers through pay increases and bonuses. Unsurprisingly, workers' paychecks have not reflected this promise and instead, CEOs have used this as an opportunity to invest in themselves. In fact, a recent report by the AFL-CIO showed that last year, CEOs of America's largest companies made 287 times that of their average employee.

Corporations putting profits over people is not a new concept or practice. Besides receiving significant tax breaks that have only benefited them, corporations are being given the green light by the Trump Administration to practice anti-worker policies. Over the last few years, the National Labor Relations Board (NLRB), which is supposed to enforce labor laws intended to protect workers, has made a number of rulings that favor employers and make it more challenging for workers to freely elect to join a union. They have also allowed companies to find ways to avoid providing benefits to their workers. These decisions have only served to embolden and encourage corporations to exploit their workforce in order to further increase their own profits.

While the decisions that are made at the NLRB or in a company's boardroom may seem far away, they directly impact us at Local 338. We saw corporate greed in action

just this year as we negotiated a new contract with Duane Reade by Walgreens. The company had initially proposed cuts to Local 338 members' medical and retirement benefits, making it more difficult for them to access their earned paid time off, and insultingly low wage increases. While we were able to fight back these cuts and negotiate a new contract that protects the benefits that members have earned, we have seen them look to make damaging cuts in other ways. We were recently informed that Walgreens, a company that made \$127 BILLION in revenue last year, is planning to close up to ten Duane Reade stores in the coming weeks. This is surely a way for them to save money at the expense of hard working Local 338 members.

What we are seeing coming from companies like Duane Reade by Walgreens and CVS, who has spent the last three years trying to stall efforts to negotiate a strong union contract on behalf of their workers who voted to join Local 338 in 2016, is an ongoing threat to our ability to provide for our families and it's only made worse by what's happening in Washington. Now, more than ever, Local 338 members and workers as a whole, must come together to stand up to corporate greed. You can do this by attending union meetings, volunteering to join the negotiating committee if your contract is up, and finding ways to be engaged in the political process by voting and then joining our get out the vote efforts to elect candidates who prioritize workers' issues over helping CEOs get even more wealthy. The only way that we can truly reign in corporate greed to ensure that you get the wages and benefits that you earn every day through your hard work is by taking a stand and showing our collective strength.



Staten Island

Wednesday, December 11th at 5pm

Staten Island Football League

1435 Travis Avenue Staten Island, New York

Refreshments and food will be served at each location starting at 4:30pm

(7 Penn Plaza - Between 30th and 31st Streets)

# Can't Make it to the Polls on Election Day? VOTE EARLY!

Election Day is right around the corner—Tuesday, November 5th—but did you know that in New York you can now vote early? Voters can head to the polls starting on October 26th at several different locations in the County in which they live. Voting early makes it easy for people who may be working or traveling on Election Day to still participate in electing a Representative for local office.

If you don't know who is going to be on the ballot this election day, you can visit Who's on the Ballot (**whosontheballot.com**)—this is a resource that will tell you who's on the ballot this year and provides information on candidates and sample ballots. If you'd like to vote early, simply visit **voteearlyny.com** to find an early voting location near you.



# Support Candidates Who Support Working People!

This year there are several important and highly competitive in Town and County races. Below is a list of Local 338's endorsed candidates in a number of the key races in the General Election on Tuesday, November 5th.

#### **Nassau County**

Madeline Singas for District Attorney Barbara Hafner for Nassau County Legislature (District 8) Laura Gillen for Hempstead Town Supervisor Sylvia Cabana for Hempstead Town Clerk Thomas Tweedy for Hempstead Town Council (District 2) Shari James Pierre for Hempstead Town Council (District 3) Lora Webster for Hempstead Town Council (District 5) Melissa McArdle for Oyster Bay Town Council Steve Bellone

Anthony Eramo for Long Beach Town Council

#### **Suffolk County**

Steve Bellone for County Executive Sarah Anker for Suffolk County Legislature (District 6) Bill Lindsay for Suffolk County Legislature (District 8) Joe McDermott for Suffolk County Legislature (District 11) Kevin McCaffrey for Suffolk County Legislature (District 14) William Spencer for Suffolk County Legislature (District 18) Kathleen Cleary for Huntington Town Council

#### Westchester County

**Vedat Gashi for Westchester County Legislature (District 1)** Colin Smith for Westchester County Legislature (District 8) Christopher Johnson for Westchester County Legislature (District 16) Jennifer Puja for White Plains Town Council



Laura Gillen

### Don't Forget to Vote On November 5th

For a full list of this year's endorsements, visit your "My Local 338" account at mylocal338.org

How you vote is your personal decision. Local 338 RWDSU/UFCW believes that these candidates are the best choice for New York's working families. This message is intended for the members of Local 338 as a union member communication and is not intended for public distribution.

### GOING ABOVE AND BEYOND AT

## Raymond Reed: Local 338 Member and Award-Winning Athlete!

Raymond Reed has been a Local 338 member for three years and currently works at Stop & Shop in Shirley. At first glance, he is just like any other guy – friendly, athletic, and maybe even a little shy. But when you get to know him, you soon realize that he stands out as Raymond is an award-winning participant in the Special Olympics!

Raymond enjoys competing and especially loves being part of a team where he gets to meet new people. Although he doesn't have a favorite activity to compete in, he has won numerous medals and trophies. In fact, his bedroom walls are lined with all of the many awards that he has won! This past June, Ray competed in the New York State Special Olympics Track Championships at Vassar College where he came in third place in the Men's 50 Meter Dash. In addition to competing in track, Ray also enjoys horseback riding, bowling, basketball, bocce, hockey, softball, tennis, and even javelin!

Ray is committed to doing his very best and that's the most important part to him. From all of us at Local 338, we wish you all the best on your future competitions!



# Marcus Sanders: Local 338 Competing Champion!

Marcus Sanders is an employee at Stop & Shop in Rocky Point. He has been a Local 338 member for the past 20 years and will be celebrating his union anniversary in February of 2020. He is also a runner in the Special Olympics!

He first began running while he was a student at Bayshore High School. Marcus's gym teacher introduced him to the sport and he fully enjoyed it. His passion for running continued on after graduation and into his adult years. A short time after he graduated from high school, Marcus joined an independent running club, the Rolling Thunder Special Needs Program, which is one of the first inclusive running clubs in the United States. It was founded in 1998 by Steve Cuomo and is dedicated to providing challenged individuals with the opportunity to take part in all levels of running, walking, or wheelchair racing. For almost 20 years Marcus has been running and regularly training and competing with the Rolling Thunder Team. He is also a coach, helping kids between ages 12 and 16 train for competitions and the Special Olympics.

Additionally, Marcus was a member of the Athletes Without Limits US Team which earned Bronze at the 2014 Inas World Cross Country Championships in Poland. He was also one of the first American athletes to compete in a Track & Field event following the 2010 re-inclusion of athletes with intellectual disabilities in the U.S. Paralympic Track & Field Nationals.

Marcus says he does it all for the love of running! We are so proud of you, Marcus! From all of us here at Local 338, we're rooting for you. Best of luck on all your future competitions.

#### STOP AND SHOP IN ROCKY POINT

# Tina Schmidt

338 Member & Editor Extraordinaire!

Tina Schmidt works in the Stop & Shop in Rocky Point and has been a Local 338 member for 29 years, having started working in the supermarket business 30 years ago. In addition to her work as a file maintenance clerk at Stop & Shop, she's the editor and founder of On Point, an in-store newsletter.

Tina has always enjoyed anything that has to do with art. She enjoys drawing and painting, photography, graphic designing and writing. When she was first given the opportunity to put together an in-store newsletter in Port Jefferson, she let her design instincts kick in! When Tina began working at the Stop & Shop in Shirley, she approached the store manager, Bob Evans, and asked if she could begin a newsletter there. He was in support of the idea and she managed it for a year. After being transferred to the Stop & Shop in Rocky Point, she started publishing On Point issues there. With the support of her store manager, Tina and her team are currently on their fourth issue!

Tina's newsletter is an outlet for her coworkers to showcase some of the things they do. She says she and her team of fellow coworkers have no difficulty collecting baby pictures, vacation stories, snapshots, recipes, tips, and announcements from fellow Local 338 members in the store. She will assign everyone on the newsletter team a task and gives all of her coworkers the deadline dates. Working as a team and putting all the content together to create a very personalized store newsletter is a great experience for everyone. Tina says, "This newsletter would not be what it is today without my coworkers being a part of it. It is so nice that everyone likes to participate, either by being on the staff or just smilling for the camera."

Tina says, "the most rewarding part about creating the newsletter is to see the excitement on my coworkers faces and hearing how they really like the newsletter." Her coworkers love to receive their copy of On Point, as they excitedly look to see their picture, their article featured, or even to play the games published in the pages. There is something for everyone in On Point to enjoy! From our newsletter team to yours, keep up the great work! Best of luck to you & your team for continued success!



## RRR News is Your News Source

Do you have a unique hobby, a special talent or a great accomplishment that you would like to share? Maybe you love to woodwork and have a back porch to prove it. Perhaps your coworker recently won an award but is too humble to brag about it.

Our unique abilities are what make us different but our togetherness as a union is what makes us strong. Contact Betsy Mercado at 516-294-1338 Ext. 1313 or email her at BMercado@local338.org to be considered as a feature in the next issue of 338 News.



On August 24th, Local 338 staff volunteered at the John Theissen Children's Foundation. We began the day by packing backpacks for students in need of the supplies to help them succeed throughout the school year. Once the backpacks were all stuffed with notebooks, markers, rulers, and all other essential supplies, we had the opportunity to distribute these backpacks to local schools.

In addition to the annual "Back to School Supply Drives," the John Theissen Children's Foundation is also known for their toy collections that take place not just at the holidays, but throughout the year. All toys that are collected are delivered to local hospitals and medical centers for infants, toddlers, and adolescents. On September 11th, staff from Local 338 delivered dozens of toys, books, and stuffed animals to children receiving care at Stony Brook Hospital, Nassau University Medical Center, South Oaks, and Winthrop Hospital.

While it was emotional for all of us to see young children battling serious illnesses, seeing their faces light up with joy was also a gratifying reminder that we can make an empowering difference in someone's life just by spending a few hours volunteering in our communities.

We would like to thank the John Theissen Children's Foundation for allowing us to be a part of this inspiring day and for the amazing work that they do each and every day for families and children throughout Long Island.

If you'd like to get involved in supporting the work of the John Theissen Children's Foundation, speak to your Union or Funds Representative or donate to our annual Toy Drive that will be running through mid-December.



# Helping Students Start Their School Year Right!

Here at Local 338, we know how important education is and for some families it can be hard to get the supplies their children need. Every year, with the support of donations from Local 338 members, United Way's Stuff-A-Bus program brings school supplies to local school districts, helping prepare them for their academic studies, building their self-esteem and setting them up for success.

This year, the program delivered 170,000 different kinds of school supplies to over 7,000 children across Long Island. Without your generous donations, the Stuff-A-Bus program wouldn't have been such a huge success! Thank you for your continued support and for helping make the start of the school year easier for so many local students!



# Support Your Community With Our Upcoming Donation Drives



### Coat Drive

Each year, Local 338 "spreads the warmth" with our annual coat drive. This year, Local 338 will be continuing our tradition of donating new and gently worn coats to those in need. The coats will be collected between November through the end of December, and will be distributed to local charities across the New York area.

Please take a look in your closet and ask your coworkers, friends, and relatives to do the same! Join us in making sure no one is left out in the cold!

# Food Drive

We are pleased to announce our annual Fall Food Drive that will be taking place from November through the end of December. All non-perishable food items will be collected for local food pantries and distributed to those in need in our communities.

### **Toy Drive**

We will once again be collecting toys to support the John Theissen Children's Foundation, which provides joy to sick and underprivileged children.

Thanks to your generosity, the annual Local 338 Toy Drive has collected over 25,000 new toys since 2000! This year's collection will begin after Thanksgiving and continue until mid-December.

Donations can be dropped off at our next Membership Meetings, at Local 338's Office during regular business hours, or with your Union or Funds/Service Representative.

#### A Message from



#### Stuart Appelbaum RWDSU President

#### CEOs Sing a New Tune, But Action Must Follow



Stuart Cappellaum

The Business Roundtable – a lobbying organization made up of almost 200 chief executives from Apple, Walmart, JP Morgan Chase, and many more of the world's largest companies – released a statement in August that proports to change the role of corporations in our society. The statement declares that American corporations should promote "an economy that serves all Americans."

On the surface, it's a welcome about-face from the "free-market" corporate identity established in the late 1960s where profit and "shareholder primacy" were the overpowering motivations for corporate America, often at the expense of workers, communities, and the environment.

The results have had a staggering effect; Over the past five decades, the top 1 percent of American earners have nearly doubled their share of national income. The real value of American wages has flatlined, failing to keep up with increased productivity. And pay for top CEOs is now hundreds of times that of the pay of their employees.

So, it's good to see some of the world's richest CEOs say they are now dedicated to compensating

employees fairly and providing them with important benefits while supporting communities and embracing environmentally friendly practices. It's refreshing to see corporate America declare its dedication to diversity and inclusion and treating workers with dignity and respect. This is language that American workers, and the labor movement, agree with.

We all know, however, that talk is different than action. What the Business Roundtable didn't say was specifically how corporate America is going to change. Income inequality was not addressed in the statement; neither was obscene CEO pay, nor changes in the way companies and management approach labor relations and politics.

Since the late 1960s, when corporate America embraced a draconian free-market, profit-first ethos, union membership has fallen at a steady rate. So too has worker pay and benefits. This is no accident. Corporations have consistently used all of the resources at their disposal to fight workers' wishes to organize, and to politically hurt unions. With few exceptions, corporations have done everything they can over the past 50 years to ensure that

workers lose their union voice – the very "dignity and respect" they now claim to support.

When companies agree not to fight their workers by bringing in expensive union-busting "consultants" and don't intimidate or threaten their employees, workers choose the dignity and respect afforded by union membership.

The statement by the Business Roundtable is a step in the right direction; but so far, it counts only as good PR. American corporations need to lead the way by ending their half-century war against unions and their own workers. The signatories of the Business Roundtable statement can show it's not just talk by agreeing to workplace neutrality and allowing their employees to join unions without interference or intimidation. It would be a striking change, especially considering that companies like Amazon and Walmart, both of whom signed the statement, have historically been virulently anti-union. That's how true change will be achieved, and how America's corporations can fulfill their new stated purpose.





# Congratulations

to a Two-Time Local 338 Scholarship Recipient!

# Krista Meyers

Krista Meyers is a Local 338 member working at the ShopRite in Country Pointe for the past two years. She is in her sophomore year at Nassau Community College where she is majoring in both math and science. Throughout her first year of college, Krista has maintained a 4.0 GPA and is a part of the Honors College, as well as the Phi Theta Kappa Honor Society.

This past June, Krista was awarded a Local 338 Book Award Scholarship. More recently, she was also selected for the Local 338 Scholarship at Nassau Community College! To Krista, these scholarships mean a lot. As a full-time student, maintaining a 4.0 GPA while working part-time can be difficult to handle at times. However, she works hard to maintain a healthy balance and dedicate enough time to be able to focus on her education. Krista says, "Having the opportunity to receive scholarships that help

me pay for school is incredible. I have more time to focus on school and maintaining my grades. I believe that the scholarship opportunity at Nassau Community College is important for Local 338 members in college, like myself, who are balancing school and work. It is a terrific opportunity because I don't have to worry as much about paying for school."

After graduation, Krista plans to transfer to a four-year college where she'd like to enroll in a pre-med program in order to pursue her dream of becoming a doctor. From all of us at Local 338, we want to wish you the very best in all your future endeavors. Best of luck, Krista!

If you or a dependent are attending Nassau Community College, we encourage you to apply for this great scholarship opportunity! For more information, visit: **local338.org/scholarships**.

## Apply for the Union Plus Scholarship!



All Local 338 members and their families are entitled to apply for the Union Plus Scholarship Award to be used towards their college education. Scholarship awards vary from \$500 to \$4,000 and these one-time cash awards are for study beginning in the fall. However, students are encouraged to reapply each year!

For more information about the application process, visit local338.org/scholarships.

The deadline is January 31, 2020.



# Going To College?

# WE CAN HELP! Local 338's Scholarship Awards Program

#### The 2020 Local 338 Charities Inc. Scholarship Awards Program is now open!

The Scholarship Awards Committee reviews all applications and awards:

- One individual with the Emanuel Laub Scholarship which is \$2,000 a year for all four years in annual installments (totaling \$8,000);
- Ten (10) individuals with a one-time Scholarship Award of \$2,000 attending college, vocational training, or other accredited institution;
- Ten (10) individuals with a one-time Book Award Scholarship of \$500 each; and
- Two individuals with a one-time Continuing **Education Scholarship Award of \$2,000 for** students pursuing a continuing education program, master's degree or doctorate degree.

The 2020 Local 338 Charities Inc. Scholarship Awards Program is open to Local 338 Members (or their dependents) who are active members of the Union and have been for at least one (1) year from the date the Short Form Application is due on March 20, 2020. To receive the scholarship award, the member must remain a member in good standing until the scholarship is awarded. Please note this scholarship program is open to students who are currently enrolled as High School Seniors or currently enrolled in college or trade/vocational school.

Please supply the following information accurately, making sure to include the member's Social Security number or member ID number (RWD#).

The deadline to submit the Short Form Application is March 20, 2020. When the Short Form Application is received by the Scholarship Awards Committee, a Long Form Application will be sent to the applicant. (Please note that all completed Long Form Applications and supporting materials are due April 10, 2020.)





WWW.LOCAL338.ORG/SCHOLARSHIPS

Local 338's mission is to better the lives of our members and all working people



# Introducing the Local 338 Scholarship at Suffolk County Community College!

We are excited to announce two new scholarship opportunities available for Local 338 members and their dependents who are attending or soon to be attending Suffolk County Community College. Each academic year two students, one who has completed at least one semester and one who will be attending for the first time, will be selected for this special scholarship. Recipients could be eligible for up to \$2,000 towards the cost of tuition per semester (the award is renewable for the following semester if certain criteria are met for a total of up to \$4,000).

If you or your dependent is attending SCC, we strongly encourage you to apply as it may help greatly reduce the cost of your educational expenses! Please note that these scholarships are granted by the Suffolk County Community College Foundation.

#### Get started today, visit: local338.org/scholarships



#### Neil E. Gonzalvo Executive Vice President

# Getting Ready for Upcoming Contract and Political Fights



Neil E Boyshor

Over the last few months we have successfully negotiated a number of new union contracts, including Duane Reade and Lane Bryant. There are several more contracts that will be up for negotiations in the coming months at employers such as Gristedes, ACME, and

Morton Williams. We will continue to fight to ensure our members at these companies continue to enjoy the benefits we have fought hard for over the years. If you'd like to view your contract or make sure that you're signed up to receive email blast updates, please visit your "My Local 338" account (mylocal338.org).

With the upcoming 2020 Presidential election, I'd like to take a moment to remind our members of the importance of making sure you are registered to vote. If you need to register, it is easy to do and takes less time than placing a coffee order! If you would like to register, you can speak to your Union or Funds Representative or visit elections.ny.gov to download a voter registration form. If you're already registered to vote, be sure to get to the polls (this November as well) and encourage your family, coworkers, and friends to register.

However, it's not just about registering to vote. I encourage you to also get involved with the work we do here at Local 338. One way to get involved is by participating in our Political Action Committee

(PAC). There is a direct connection between fighting for strong union contracts and the work that our Political & Legislative team does throughout the year. Your support through voluntary contributions, helps us fight for funding for wage increases for Local 338 members at IAHD and Community Resources

and other not for profit agencies we represent, and improve access to things like affordable childcare. If you'd like to sign up, you can do so by speaking to your Union Representative or reaching out to our Political Director, Nikki Kateman, at 516-294-1338, ext. 1274. If you are already contributing to our PAC, thank you for your support! Maybe this year you'd like to increase your contribution, which you can also do by speaking to your Union Representative or Nikki.



In our last newsletter, I mentioned that I want to hear from you and hear about what's been happening at your worksite. I still want to hear from you and your co-members! The first 10 people to reach out to me will get a visit and will be featured on our social media for an upcoming Member Monday! So, don't forget to give me a call at:646-261-5458!



#### **IT PAYS TO BE UNION**

Since January 2019, Local 338, through grievances and arbitrations, collected funds and returned back wages to our members in excess of

\$40,032

#### **NOTICE**

You have the right to give up your union membership. You also have the right to object to paying for union activities not related to the union's duties as bargaining agent and to obtain a reduction in fees for such activities. You have the right to receive sufficient information to enable you to decide whether to become an objector, and the right to be told of the union's procedures for becoming an objector.

If you choose to give up your membership, you lose all your rights as a union member, including

- the right to vote "yes" or "no" on your next union contract,
- the right to vote for union officers and shop stewards,
- the right to attend union meetings, and
- the right to member benefits such as scholarship opportunities & union member discount programs.

Being a union member sends your employer the message that you are determined to protect your rights & benefits and to stand united with your co-workers.





#### **Get to Know your Representatives**



#### Jillian Salerno

I became a member of Local 338 during my sophomore year of high school when I started working at Angelo & Joe's Foodtown as a cashier/bookkeeper. I learned that A&J Foodtown is a Local 338 union represented shop, and I knew at that point that I'd have guaranteed wage increases, holiday pay, vacation and personal time, and even retirement benefits as well as protections and representation on the job throughout

my time working there. When I graduated high school in 2013, I applied for the Local 338 Scholarship Awards Program and I was selected as one of the scholarship winners (I encourage you or your dependents to apply, too!).

Growing up in a family of union workers, I've seen the value of being a union member since I was very young. One of the union workers in my family is my father. He is a member of CWA working for Verizon. While Verizon workers were on strike in 2016, Local 338 was there on the picket line, standing up in support of CWA's efforts to get good benefits in their contract (while the company was trying to rip them away). Seeing my union there reminded me of the feeling I had in 2011--knowing my union is here for me. I felt so thankful! After meeting with Local 338 staff about my work and educational experience, I began as a summer intern as a Communications and Special Projects Representative. Later, I was officially hired on staff in the communications department. While I was working in this department, I worked closely with Union and Funds/Service Representatives. I heard about the many things they've been able to accomplish for our members, and I was extremely motivated by their work.

Today, I am a Union Representative for members working in Lower Manhattan. I am able to get to know our members one on one, enforce their union contract with their employers and learn about the ways in which we can better their lives and that of their families. Unions are the key to rebuilding the middle class because unions ensure workers get the pay and benefits they deserve in their workplace. I am so proud to be a Union Representative. Working for Local 338 in this role allows me to be a part of the labor movement and fight for what our members deserve each and every day!

### Luca Negrino

I was born into the Local 338 family. Both my mom and dad were career long members in Waldbaums. I always remember the annual summer picnics and trips to Six Flags growing up. I then joined the union in 2009 working at Foodtown Supermarkets. In my 8 years at the store I worked in the grocery and produce departments.



In 2017, I got the opportunity to assist and organize in the on-going Best Market/Lidl campaign. The experience showed me how important it is to have the backing and support of a union contract. Seeing how companies take advantage of hard-working men and women that aren't in the union changed my life.

In April of 2018, I joined the staff of Local 338's Organizing Department. I now have the opportunity to stand with and empower working people to improve their jobs and overall quality of life. Currently, I am organizing the medical cannabis industry that's growing throughout New York State.

When I'm not working you can look for me cycling through the boroughs of New York City!



### Introducing Livongo

We here at Local 338 strive to be innovative in the benefits and programs that we offer to our hard-working members. I'm excited to present to our members and their eligible dependents who are living with diabetes a new program that is launching on November 1, 2019 called Livongo. Livongo is a high-tech monitoring company that we have partnered with to help all of our eligible Health & Welfare Fund members (spouses and dependents included) manage their diabetes.



How does Livongo work? Livongo helps you contain your blood sugar at normal levels by providing you with a Bluetooth glucose meter that will allow Livongo to receive instant readings from your test strips and monitor your glucose levels 24 hours a day. After reviewing your test results, Livongo will contact you and

inform you of what needs to be done (if anything) to get your glucose levels back to normal. Livongo will also work with our Mobile Care Coordinator RN program through Guardian Nurses to provide advice to participants dealing with diabetes to better manage their health. They will keep track of all your readings and relay this information to your doctor. Most importantly, they will provide you with all the supplies you need at no cost to you.

When this new program launches, if you or an eligible dependent or spouse has diabetes, we and Livongo will be reaching out to you to more fully introduce the program, and discuss how it can help you stay healthy while also bringing you huge savings on the cost of diabetic supplies. We urge all members who qualify to enroll. We believe Livongo will help you better manage your diabetes, which in turn will lead to better health.

#### **Local 338 Pension Benefit Statement**

To Local 338 Members:

A Pension Benefit Statement is a record of your accrued benefit, which you will be entitled to when you reach normal retirement age. If you are a participant in the Local 338 Retirement Plan, please be advised you may obtain a copy of your benefit statement by requesting one as follows:

In Writing: Local 338 Retirement Plan

1505 Kellum Place Mineola, NY 11501 Via Phone: 516-294-1338 ext. 1305

Please note you are entitled to receive one benefit statement every 12 months.





#### WE'RE HERE TO HELP!

with Jennifer Lipack

### New to Your Member Assistance Program



The Member Assistance Program recently released a new booklet, which details all of the services offered by the program. Inside, you'll find information on how to access referrals for domestic violence support, mental health counseling, alcohol and substance abuse services, and more. There is also information inside on eligibility requirements for

certain MAP programs. These booklets will be available on your "My Local 338" account or on the bulletin board in your worksite.

While we do not handle general housing needs, we can provide referrals for temporary displacement, if you or a coworker is facing housing insecurity. Members experiencing displacement or transitionary housing periods can receive a Member Support Kit. These kits contain personal care products and other items that may provide some comfort during a difficult time. For assistance with any MAP service or to request a Member Support Kit, call MAP Director Jennifer Lipack at (516) 294-1338 ext. 1304.





## OPDATE YOUR INFORMATION

Don't miss out on all of the member discounts, benefits, negotiations, news and other events that are important to you as a Local 338 member or retiree!

local338.org/contact-form.cfm

**WE ARE** STRONGER TO GETHER





# **Get Scanned and Stay Healthy**

Your health is important and Inner Imaging is a preventative service that has helped save the lives of many people, including your fellow Local 338 members. This FREE benefit is available exclusively for eligible members of the Local 338 Health & Welfare Fund who are over the age of 40. We are also pleased to announce that eligible members, spouses and dependents who are under the age of 40, will now be able to take advantage of this FREE benefit with a prescription from your doctor!

Inner Imaging is conveniently located in Manhattan and uses a specialized scanner (Electron Bean Tomography Scanner) that in less than two minutes can detect for 116 diseases, including Heart Disease, and 11 forms of cancer, often before they would show up on a regular test. The scanner has no tight spaces and you'll receive your results quickly.

Over 65 or not enrolled in the Local 338 Health & Welfare Fund? You can also take advantage of Inner Imaging at a deeply discounted rate!



## Wishing Our Members a Happy Retirement!

(Local 338's recent retirees between August 1 - October 31, 2019)

Francis Ackon Sheir Ali Joanne Allessandro Violet Anglada Magna Asitimbay Frances Banks David Beckerich Prince Benn James Bisogno Ronald Bogin Joseph Brandimarte Julia Bratcher Camilo Caballero Stephen Carroll Doug Dann Diane Deas Charles Decarlo Richard DiLullo Esteban Dominguez Thomas Dunlavey John Danzo Marjorie Fasano William Favorule Ismael Felix John Fonzo Linda Goldstein Beatrice Gomez

Juan Gonzalez Marjorie Gooden Nayef Hamdan Charles Hamiltion Althea Heider Hector Hernandez Mark Hybel Mirta Hyman Manuel Ibanez Marie Jean Cheryl Johnson Paul Johnson Barbara Jones-Nobles Nikolas Karastergiou Athanasia Kikis Paulette Lane Karen Lentin Kenneth Lillo Nancy Lindstrand Jose Lucho Paul Macioce Isabel Marquez Guillermina Martinez Juan Martinez Joanne McEvov Patricia Merkis Sarah Mongelluzzo

Barrington Morgan Deborah Moser Slavica Murat Sergio Paez-Lora Angelo Pagano Angela Pleffner Laurie Powell Minerva Prudenti Helene Puccio John Richardson Willam Rios Eugene Rodriguez Gilberto Rodriguez Clarbell Rojas Elizabeth Silverman Michael Skrocki Melvin Stevenson John Sticco **Dorothy Thomas** Eva Travis Pen-Chung Tsou Reynaldo Valdez Carmen Villavicencio Andrew Wojnarowski Paraskevi Zarkas

"Retired from my job, not from my union"

# Have Questions Regarding Immigration?

For many families, the recent threats of travel bans and the elimination of fundamental protections for immigrants such as the Deferred Action for Childhood Arrivals (DACA) and Temporary Protected Status (TPS) have caused heartbreak and fear.

If you need assistance with an immigration-related matter, please contact Local 338 as there are benefits available to assist you and your family. Local 338 members enrolled in the Benefits Fund are eligible for 30 hours of legal services which cover many immigration-related matters.

If an immigration matter is not covered by this benefit, or if you are not enrolled in the Local 338 Benefits Fund, the following organizations may also be helpful to you:

NYLAG Immigrant Protection Unit 7 Hanover Square, 18th Floor New York, NY 10004 212-613-5000 Legal Services NYC 349 East 149th Street 10th Floor Bronx, NY 10451 917-661-4500 Immigrant Defense Project 40 West 39th Street, 5th Floor New York, NY 10018 212-725-6422

Our partners at the New York City Central Labor Council also offer free immigration consultations on the following dates and times:

#### First, Third & Fifth Wednesday of Every Month 5:00 – 8:00 PM

New York City Central Labor Council 275 7th Avenue, 18th Floor, Manhattan (Between 25th and 26th Streets) 212-771-1023

#### Second & Fourth Wednesday of Every Month 5:00 – 8:00 PM

The CUNY Murphy Institute 25 West 43rd Street, 18th Floor, Manhattan (Between 5th and 6th Avenues) 212-642-2029

For additional questions, please leave a message on the Local 338 Immigration Hotline at (516) 294-1338 Ext. 1317, and we will get back to you as soon as possible!

Please see your Summary Plan Description or contact the Local 338 Benefits Fund at (516) 294-1338 ext. 1776.



# For EVERYTHING Local 338 Follow Us On Social Media



Know your Rights: Download Your Contract

Quickly Send Emails Directly to Local 338 Staff

 View Benefits you May Have and are NOT Using Learn about the Member Assistance Program

Stay up to Date Union News & Events

Articles about Fellow Members

Scholarships for you and your Family

Access to Free College Programs

See Exclusive Member Discounts

• and much, much more!

Be sure to stay involved with Local 338



# Un Mensaje del Presidente

John R. Durso



### Reflexionando en las Últimas Dos Décadas

John R. Chron

Si bien he sido un orgulloso miembro de la Local 338 durante más de 40 años, 2019 marca mi vigésimo año como Presidente de la Local 338. Las experiencias que he tenido sirviendo a la membresía de este sindicato mientras el Presidente ha sido extremadamente gratificante, y espero continuar prestando mi servicio a todos ustedes. A lo largo de los años, hemos tenido una buena cantidad de desafíos, pero los éxitos que hemos tenido lo han convertido en un privilegio para toda la vida.

A lo largo de mi tiempo como Presidente, he visto esta unión cambiar y adaptarse. Cuando fui elegido por primera vez, nuestra membresía trabajó principalmente en la venta de alimentos,

incluidas muchas de las compañías que todavía representamos hoy como Morton Williams, Gristedes y Stop & Shop. A mediados de la década de 2000, ganamos una batalla increíblemente dura en Duane Reade para dar la bienvenida a los miembros que trabajan en la venta de productos farmacéuticos. ¡También hemos expandido para representar a los trabajadores empleados en industrias como la salud y el transporte e incluso en el sector público! El local 338 también ha estado a la vanguardia y en los últimos años ha organizado trabajadores en el programa de cannabis medicinal de Nueva York.

Los avances tecnológicos significativos nos han permitido servir mejor a nuestros miembros. Nuestro portal para miembros "My Local 338" ofrece a nuestros miembros acceso inmediato a sus beneficios y les ayuda a ponerse en contacto con su representante de unión. También hemos podido utilizar las redes sociales, mensajes de texto y correos electrónicos para comunicarnos mejor con todos ustedes. Sin embargo, mientras que la tecnología ha sido una ventaja increíble para nuestro trabajo aquí en Local 338, ha cambiado las industrias en las que trabajamos y, en muchos casos, representa y continúa representando una amenaza significativa para el trabajo que hacen los miembros de Local 338. A medida que vemos la introducción y expansión de los sistemas de auto-pago y Marty the Robot, hemos visto cambiar los puestos de trabajo y debemos continuar adaptándonos para cumplir con los cambios y lo que significan para los miembros.

La quiebra de A&P fue uno de los momentos más oscuros en la historia de nuestra unión. Los miembros de nuestra Local hicieron sacrificios increíbles, primero en 2011 para tratar de mantener la compañía a flote. Sin embargo, la codicia corporativa y la negligencia demostraron ser demasiado. Al ver a los miembros de la Local 338, incluidos muchos con quienes trabajé una vez en las tiendas, luchar fue increíblemente dolorosa. Luchamos mucho para colocar tantos miembros como pudimos y asegurarnos de que aquellos que se enfrentaron a despidos tuvieran la mayor protección posible. Mucho sobre la quiebra de A&P cambió a la Local 338 como organización, pero sobrevivimos con la ayuda de nuestros miembros.

Incluso antes de llegar a ser Presidente, la ayuda de nuestros miembros ha sido vital para el trabajo que hacemos fuera de los lugares de trabajo que representamos. Tenemos una rica historia de retribución a la comunidad, algo que ha crecido a pasos agigantados en las últimas dos décadas a través de nuestras asociaciones con United Way, John Theissen Children's Foundation, grupos de veteranos y organizaciones que brindan apoyo a quienes luchan contra el cáncer de mama. También estoy particularmente orgulloso del programa político que ha evolucionado desde 1999: tener individuos en el gobierno que estén dispuestos a luchar por los trabajadores es esencial. Si bien los jugadores han cambiado a lo largo de los años, la pelea sigue siendo la misma que en el siglo pasado. Debemos proteger los derechos que nos hemos ganado, incluso antes de mi tiempo como Presidente, y luchar para ampliar las muchas victorias que hemos visto, incluyendo Permiso Familiar Pagado, medidas para combatir el robo de salarios, fondos para programas de cuidado infantil, mejorar el acceso a la atención médica y muchos otros.

En los últimos veinte años, he visto retirarse a miles de miembros y he dado la bienvenida a miles de caras nuevas a nuestra unión. Gracias a ustedes, mi viaje como Presidente ha sido tan exitoso como lo ha sido y la Local 338 no sería la mismo sin su apoyo. ¡Gracias por todo lo que han hecho y espero seguir abogando por ustedes en el futuro!





#### Un Contrato Nuevo para los Miembros que Trabajan en Duane Reade

Nos complace anunciar que después de varios meses muy largos hemos negociado con éxito un nuevo contrato sindical con Duane Reade. El nuevo contrato luego fue ratificado por los miembros en septiembre. Negociando junto a los miembros de nuestro sindicato hermano Local 340A, nuestros miembros se mantuvieron unidos y demostraron que estaban decididos a mantener los derechos y beneficios que se han ganado a lo largo de los años. ¡Nos gustaría agradecer y felicitar a los miembros del comité de negociación del Local 338 por asistir a todas las sesiones de negociación durante todo el año y asegurarnos de que sus voces se escucharan en la mesa!

Los miembros de Duane Reade habían estado luchando para mantener su cobertura médica y proteger sus pensiones. Tuvimos éxito en lograr este objetivo debido al arduo trabajo de nuestro comité de negociación de miembros. ¡Además, la política de "tiempo libre pagado" de la compañía también se ha mejorado para facilitar a los empleados el uso de su tiempo libre ganado! Durante los próximos tres años, nuestros miembros en Duane Reade también tendrán aumentos salariales constantes y los miembros recién contratados habrán aumentado las tasas mínimas de pago iniciales. Además, pudimos incluir un paquete de indemnización por despido en el contrato.

Queremos agradecer y felicitar a los miembros del comité de negociación de la Local 338 por asistir a todas las sesiones de negociación durante todo el año y asegurar de que sus voces se escuchen en la mesa. Los miembros de la Local 338 que trabajan en Duane Reade pueden ver su nuevo contrato, así como los aspectos más destacados del contrato en su cuenta "My Local 338" (mylocal 338. org). Si tiene más preguntas sobre los detalles del nuevo contrato, asegúrese de comunicarse con su Representante de la Unión.



iSí paga el

#### ¡Sı paga el pertenecer a la Unión!

¡Desde enero de 2019, la Local 338, a través de agravios y arbitraje, colectó fondos y devolvió a nuestros miembros un exceso de salario de

\$40,032

#### AVISO

Usted tiene derecho a renunciar su membresía en la unión. Usted también tiene derecho a oponerse a pagar por actividades de la unión no-relacionadas con los deberes de la unión como agente de negociaciones y de obtener una disminución en lo que paga por tales actividades. Usted tiene derecho a recibir información suficiente para poder decidir convertirse en objetor o no, y tiene derecho a ser avisado de los procedimientos que mantiene la unión para convertirse en objetor.

Si usted renuncia su membresía, usted perderá todos sus derechos como miembro de la unión, incluso:

- el derecho a votar "sí" o "no" en el próximo contrato que la unión negocia,
- el derecho a votar por líderes y delegados de la unión,
- el derecho a asistir a las reuniones de la unión, y
- el derecho a beneficios de membresía, tales como oportunidades de becas y descuentos para miembros de la unión.

El ser un miembro de la unión le demuestra a su empleador que usted está decidido a proteger sus derechos y beneficios y a mantenerse en solidaridad con sus compañeros de trabajo.



#### KEUNIUN DE MIEMI

Long Island | Queens

mannattai

Staten Island

lunes, 9 de diciembre a 5pm

Local 338

1505 Kellum Place Mineola, New York niércoles, 11 de diciembre a 5pm

RWDSII

370 Seventh Avenue, Suite 501, Manhattan (7 Penn Plaza – Between 30th and 31st Streets) miércoles, 11 de diciembre a 5pm

Staten Island Football League

> 1435 Travis Avenue Staten Island, New York

Comida y refrescos serán servidos a las 4:30 p.m.

WE ARE STRONGER TOGETHER





#### mis benefi<mark>c</mark>ios

**Ismael Torres** 

El Administrador del Fondos

#### Introduciendo Livongo



Spran Jour

Aquí en la Local 338 nos esforzamos por ser innovadores en los beneficios y programas que ofrecemos a nuestros miembros trabajadores. Me complace presentar a nuestros miembros y sus dependientes elegibles que viven con diabetes un nuevo programa que se lanzará el 1 de noviembre de 2019 llamado Livongo. Livongo es una compañía de monitoreo de alta tecnología con la que nos hemos asociado para ayudar a todos nuestros miembros elegibles del Fondo de Salud y Bienestar (cónyuges y dependientes incluidos) a controlar su diabetes.



¿Cómo funciona Livongo? Livongo ayuda a contener el azúcar en la sangre a niveles normales al proporcionarle un medidor de glucosa bluetooth que le permitirá a Livongo recibir lecturas instantáneas de sus tiras reactivas y controlar sus niveles de glucosa las 24 horas del día. Después de revisar los resultados de su prueba, Livongo

se comunicará con usted y le informará sobre lo que debe hacerse (si corresponde) para que sus niveles de glucosa vuelvan a la normalidad. Livongo también trabajará con nuestro programa de Enfermeras Registradas de Coordinador de Cuido a través de Guardian Nurses para brindar asesoramiento a los participantes que padecen de diabetes para controlar mejor su salud. Realizarán un seguimiento de todas sus lecturas y transmitirán esta información a su médico. Lo más importante, le proporcionarán todos los suministros que necesita sin costo alguno para usted.

Cuando se inicie este nuevo programa, si usted o un dependiente o cónyuge elegible tiene diabetes, nosotros y Livongo nos pondremos en contacto con usted para presentarle el programa de manera más completa y analizar cómo puede ayudarlo a mantenerse saludable y al mismo tiempo obtener grandes ahorros en el costo de suministros para diabéticos. Instamos a todos los miembros que califican para inscribirse. Creemos que Livongo lo ayudará a controlar mejor su diabetes, lo que a su vez lo llevará a una mejor salud.

#### Declaración de Beneficios de Pensión de la Local 338

A Todos los Miembros de la Local 338:

El Informe de Beneficios de Pensión es un registro de su beneficio acumulado, al que tendrá derecho cuando alcance la edad normal de jubilación. Si participa en el Plan de Retiro de la Local 338, tenga en cuenta que puede obtener una copia de su informe de beneficios solicitando una a través de las siguientes maneras:

Por Escrito: Local 338 Retirement Plan

1505 Kellum Place Mineola, NY 11501 Llamando: 516-294-1338 ext. 1305

Por favor tenga en cuenta que tiene derecho a recibir un informe de beneficios cada 12 meses.





# de Tiene Preguntas Sobre Inmigración?

Para muchas familias, las amenazas recientes de la prohibición de viaje y la eliminación de protecciones fundamentales para inmigrantes como Consideración de Acción Diferida para los Llegados en la Infancia (DACA, según las siglas en inglés) y Estatus de Protección Temporal (TPS, según las siglas en inglés) han causado mucha angustia y temor.

Si usted necesita asistencia con un asunto de inmigración, por favor llame a la oficina de Local 338 ya que hay servicios disponibles para asistirle a usted y su familia. Miembros de Local 338 inscritos en el Fondo de Beneficios son elegibles para 30 horas de servicios legales que cubren muchos asuntos relacionados con la inmigración.

Si un asunto inmigratorio no es cubierto por este beneficio, o si usted no esta inscrito en el Fondo de Beneficios de Local 338, las siguientes organizaciones pueden también ser útiles para usted:

NYLAG Immigrant Protection Unit 7 Hanover Square, 18th Floor New York, NY 10004 212-613-5000 Legal Services NYC 349 East 149th Street 10th Floor Bronx, NY 10451 917-661-4500 Immigrant Defense Project 40 West 39th Street, 5th Floor New York, NY 10018 212-725-6422

Nuestros socios en la oficina New York City Central Labor Council también ofrecen consultas gratuitas en las siguientes fechas y horarios:

#### Primer, Tercer, y Quinto miércoles de Cada Mes 5:00 – 8:00 PM

New York City Central Labor Council 275 7th Avenue, 18th Floor, Manhattan (Entre las Calles 25 y 26) 212-771-1023

#### Segundo y Cuarto miércoles de Cada Mes 5:00 – 8:00 PM

The CUNY Murphy Institute 25 West 43rd Street, 18th Floor, Manhattan (Entre la 5 y 6 Avenida) 212-642-2029

Si usted tiene preguntas adicionales, por favor deje mensaje en la Línea Directa de Inmigración (516) 294-1338 Ext. 1317, y le responderemos tan pronto como sea posible.

\*Por favor consulte su folleto de Descripción Resumida del Plan o llame nuestra oficina para mas detalles sobre el Beneficio de Servicios Legales o contacte la Oficina de los Fondos de Beneficios al (516) 294-1338 ext. 1776.





Para leer el boletín completo en español por favor visite,

www.local338.org/newsletter-archive.cfm



# THERE IS NO UNION WITHOUT YOU!

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Neil E. Gonzalvo Executive Vice President

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Our Mission: To Better The Lives Of Our Members And All Working People.